

EXHIBIT E

UNITED STATES DISTRICT COURT
SOUTHERN DISTRICT OF NEW YORK

SECURITIES AND EXCHANGE
COMMISSION,

Plaintiff,

v.

23 CV 4738 (KPF)

COINBASE, INC. and COINBASE
GLOBAL, INC.,

Defendants.

Conference

New York, N.Y.
July 13, 2023
10:15 a.m.

Before:

HON. KATHERINE POLK FAILLA,

District Judge

APPEARANCES

NICHOLAS MARGIDA
PETER MANCUSO
LADAN STEWART
BEN KURUVILLA

Attorneys for Plaintiff

WACHTELL LIPTON ROSEN & KATZ
Attorneys for Defendants

BY: WILLIAM SAVITT
-and-

SULLIVAN & CROMWELL, LLP
BY: STEVEN R. PEIKIN

1 the complaint, but not those that are in the preliminary
2 statement. However, it seems like we have agreement between
3 the parties as to what is and is not proper for the Court to
4 consider on a 12(c) motion.

5 THE COURT: I will speak about this a little bit later
6 on, sir, but I'm sort of hinting to the folks at the front
7 table that I really don't want a motion to strike. I am really
8 not convinced that we need to do a motion to strike, and I am
9 not sure it's going to save anybody any time, but you will be
10 able to persuade me of the contrary or not later on in this
11 proceeding.

12 Sir, what I am told by the defense is, fine, I am not
13 going to consider the stuff I can't consider. But if I can
14 consider the stuff within the universe of appropriate 12(c)
15 materials, I am going to find that your complaint should be
16 dismissed because you have not properly alleged that these
17 cryptoassets are in fact securities or that they are investment
18 contracts or that somehow the conduct taking place on the
19 Coinbase exchange is within the federal securities laws.

20 I would like to understand, because I think it is
21 presented to me as a matter of optics, yet it is of interest to
22 me. How do you -- and by you, I mean your clients --
23 contextualize Mr. Gensler's testimony? How do you
24 contextualize what he was saying about the absence of market
25 regulation of cryptoassets?

1 Is it your view that actually -- I understand, I
2 think, that you are suggesting that this wasn't estoppel and
3 that perhaps minds could be changed or maybe better arguments
4 could be made. But he did seem to suggest, and I thought he
5 was speaking for the commission when he did so, that the SEC
6 could not or did not regulate transactions of this type. What
7 has changed?

8 MR. MANCUSO: Your Honor, I think what we have to go
9 back to is to the actual context of that quote, and I am sure
10 your Honor has read it beyond just the snippet that is taken
11 out and put in the answer.

12 THE COURT: I have.

13 MR. MANCUSO: However, I think if we go back to the
14 actual transcript and you see that the question was asked, I
15 believe it involved Bitcoin, which is not at issue here, and
16 the SEC has made clear that that's not the focus of any of
17 these enforcement actions.

18 Also, I believe it was a congressman from the House of
19 Representatives who said, what can we do to make this safer? I
20 don't have it in front of me, the whole quote. But from what I
21 remember, it was what can we do to make this market more robust
22 so that people -- the way I interpreted it is so people trust
23 it.

24 Mr. Gensler said a couple of things about the
25 unregulated nature. There is no regulator in this space,

1 meaning no one is currently regulating it. I think taking,
2 there is no regulator in this space out of context and just
3 throwing it in the answer is a nice soundbite, but it doesn't
4 necessarily mean that the chair committed the SEC to not, at
5 some point, based on some conduct that violates the securities
6 law, bring an enforcement action.

7 That's another thing that I think dovetails with the
8 major questions doctrine, is that the SEC is not attempting to
9 regulate all of the crypto industry in this country or around
10 the world. We regulate conduct, and we are regulating
11 Coinbase's conduct, which we believe violates the law.

12 And if you look and you kind of synthesize all of
13 Coinbase's arguments, they are basically saying, in terms of
14 the equitable arguments, what Mr. Gensler had said, the major
15 questions doctrine, they are saying that if the SEC or some
16 other criminal authority is looking at conduct of a crypto
17 actor and it violates the securities law or some other law,
18 that they don't have authority to do that because Congress
19 hasn't given it yet. That's just incorrect and that, we
20 believe, to be a nonsensical argument. So I think that these
21 all have to be looked at together, and that would be my
22 response to how the Court should view it.

23 THE COURT: Are defendants correct, and I think the
24 answer is yes to this, that the commission is not considering
25 Bitcoin or Ether to be securities, cryptoassets from Bitcoin or

1 that this would not later be found to be a security.

2 THE COURT: Let's just pause so I can just sort of get
3 rid of the skepticism I currently have as I hear that answer.

4 I am not saying that the commission should be
5 omniscient at the time it's evaluating a registration statement
6 and that it should know all things. But I would have thought
7 the commission was doing diligence into what Coinbase was
8 doing, and somehow I thought that it would say, you know, you
9 really shouldn't do this. This is violative of the securities
10 laws, or we are kind of in some interesting uncharted
11 territory here with respect to whether the assets on your
12 platform are securities, so be forewarned that maybe some day
13 there could be a problem.

14 I hear what you are saying, which is, I shouldn't give
15 it any consideration and it doesn't absolve the defendants of
16 any of the securities laws. Yet I'm just wondering why it is
17 that the commission saw fit to bless what they were doing,
18 because that is kind of what they did by issuing the S-1, and
19 that there not be any discussion about the possibility of
20 violative conduct. Again, you may be right, but I am just
21 viewing your answer with a measure of skepticism.

22 MR. MANCUSO: Understood, your Honor.

23 Respectfully, I would take issue again with the word
24 blessing their conduct or their business. This is about
25 disclosures. In fact, and I think we lay it out in our

1 complaint, that Coinbase disclosed in their S-1 that the risk
2 that the assets that are being traded on their platform could
3 be found to be securities, and that came from the process back
4 and forth between --

5 THE COURT: You never could have said to them, hey,
6 you guys need to register as a securities exchange. That was
7 within the power of the SEC to do, was it not?

8 MR. MANCUSO: I can't really speak to that.

9 THE COURT: I think it was. I don't think anything
10 stopped the commission from doing it. I am not suggesting,
11 sir, that this is dispositive or that there is an estoppel
12 issue. But it's not crazy in the Failla parlance for Coinbase
13 to think that what they were doing was OK because it was
14 exactly what you let them do when they issued the S-1. That's
15 the point I'm making. You may say that they and I are reading
16 too much into the issuance of the S-1.

17 MR. MANCUSO: I'd agree with that.

18 THE COURT: I might disagree with that, but I do
19 understand.

20 Eventually, sir, we are going to get to the major
21 questions doctrine, but let me ask you. You have heard me
22 engage with Mr. Savitt in discussions about the arguments that
23 they contemplate making. I have certainly seen your responses,
24 at least as they are in writing. Is there something else that
25 you want me to know or do you wish to engage at a more granular

1 level with any of the responses that Mr. Savitt gave me this
2 morning?

3 MR. MANCUSO: Your Honor, if we are not going to talk
4 about the major questions doctrine -- and you would like to
5 talk about secondary trading or their reasons for moving to
6 dismiss -- if that was it, I will defer to my colleague to
7 handle those.

8 THE COURT: Are you coming back for major questions
9 doctrine?

10 MR. MANCUSO: I will be coming back, unless you want
11 to hear about that now.

12 THE COURT: I will wait. Thank you so much.

13 MR. MANCUSO: Thank you, your Honor.

14 MR. MARGIDA: Thank you, your Honor.

15 I don't want to belabor this because I think the
16 positions of the parties are fairly set out in the letters.

17 I do want to point out that what Coinbase is doing
18 with respect to reading into *Howey* a contract requirement is
19 very interesting. They acknowledge that *Howey* says an
20 investment contract can be a contract transaction or a scheme,
21 and in their letter they say the transaction or scheme, yeah,
22 but associated contractual undertakings. Today I think Mr.
23 Savitt's phrase was schemes of related contracts.

24 The SEC's position is that's just wrong as a matter of
25 law. No court in 75 plus years has held that *Howey* requires a

1 common law contract. *Howey* itself said the paper or the
2 financial instrument is incidental. Courts in this circuit,
3 including *Gary Plastic* and *Glen-Arden*, have looked at what
4 *Howey* compels, which is the economic reality of the
5 transaction. They have looked at the series and collection of
6 inducements, representations, what they are selling, the
7 enterprise.

8 And Judge Castel in *Telegram* says, scheme is used in a
9 descriptive, not a pejorative sense. And Coinbase seems to
10 ignore the fact that courts are actually finding cryptoassets
11 to be securities where there is no contract. *Balestra v.*
12 *ATBCOIN* in this court is an example of that where there is no
13 contract.

14 In *Telegram*, Judge Castel is very clear -- and I know
15 it was in the context of, the Court found there was one
16 continuous offering, but the Court also found that there is no
17 ongoing -- there is no ongoing privity between what happens in
18 like public market sales. So there is an initial offer to 175
19 initial purchasers and *Telegram* finds -- and this relates to
20 the secondary market transaction argument -- *Telegram*
21 envisioned that there would eventually be secondary sales, and
22 there is no distinction -- I'll get to that point in a minute.

23 On *LBRY*, we think it speaks for itself. Putting aside
24 any examination of the transcript, I think the Court itself
25 draws no distinction between primary and secondary

1 transactions. The '33 and the '34 Acts draw no such
2 distinction. There are no such distinctions drawn in other
3 securities market contexts, and Coinbase offers no compelling
4 reason why we should draw one here.

5 Commonality -- I think Mr. Savitt was hitting on like
6 investing in an enterprise. Commonality, as your Honor knows,
7 is about tying -- if you're talking about horizontal
8 commonality, it's tying the fortunes of investors together, and
9 then strict vertical commonality is about tying the enterprise
10 itself, the people who are running the platform or network or
11 the issuers together with investors. We have alleged in our
12 complaint, and they have to be taken as true at this stage,
13 that those elements are satisfied.

14 The fortunes of an investor who buys a cryptoasset
15 security, including one of the 13 that we have alleged here --
16 and, by the way, your Honor, the commission has spoken on other
17 cryptoassets that are available that the commission thinks are
18 securities. The *Wahi* litigation, insider trading litigation,
19 named specific assets. Coinbase didn't delist any of those,
20 except for one later when the relevant platform became defunct.
21 We also identify in paragraph 124 of the complaint other assets
22 that the commission has brought enforcement actions on.

23 The argument that the commission hasn't spoken until
24 now with this complaint about assets being securities on
25 Coinbase's platform is just not true.

1 I don't want to belabor this, but coming back to your
2 Honor's question from earlier this morning about the reasonable
3 expectation of profits based on the efforts of others, someone
4 who purchases in an initial offering on a Monday, versus on a
5 secondary platform the following week, has the same expectation
6 of profit based on the representations of the issuers, the
7 promoters and the developers, so I think that's pretty clearly
8 alleged in our complaint as well.

9 If your Honor has other questions about the *Howey*
10 related aspects, but I think our position is well set out, and
11 we look forward to briefing the issues.

12 THE COURT: On the issue of staking, in listening to
13 Mr. Savitt, I began thinking that the parties had completely
14 different views of the staking program. Because the way it was
15 being described to me by him suggested more. I believe he used
16 the word administrative. I guess the defendants are suggesting
17 that it's sort of a means of verifying trades and transactions
18 and, again, something almost back office-y, although there is
19 perhaps a profit-generating element to it as well.

20 Is it that you just hold two different views as to
21 what the staking program is? Has your position been clarified
22 by Mr. Savitt's comments to me this morning? And if not,
23 what's violative about the staking program?

24 MR. MARGIDA: I am really confused about Coinbase's
25 decision to move for judgment on the pleadings with respect to